



# COASTAL EYE INSTITUTE

## Practice Profile

As one of the largest ophthalmology practices on the gulf coast of Florida, Coastal Eye Institute serves a growing number of patients each year. Their twelve doctors work across the full spectrum of ophthalmology specialties at their four locations.

### CHALLENGES

Before switching to Nextech, Coastal Eye Institute kept physical, not digital, records. **While their paper system worked well, it made it difficult to access patient information away from the office and to share patient records with referring doctors.** Manually entering billing information also slowed

down their collections process, and it was only a matter of time before the slower system would lead to MIPS penalties.

### SEARCHING FOR A SOLUTION

To avoid penalties and sending fax after fax, Dr. Silverman and his team decided to switch to an electronic health records system. **Before committing to Nextech, Dr. Silverman spent ten years researching different EHR providers. He chose Nextech because of its simple, easy-to-use platform that was specifically designed for ophthalmology practices.** The increased security Nextech's cloud-based solution provided was an added bonus.

***"I looked at all of them and Nextech is the best. It's the best EHR system for ophthalmology."***

Dr. Silverman | Coastal Eye Institute



# THE NEXTECH DIFFERENCE

## GOODBYE DOCTOR'S HANDWRITING

Doctors are infamous for their bad handwriting—and Coastal Eye Institute saw their fair share of illegible notes when using a paper system. **Questions around what a doctor wrote have been replaced with clarity around what treatments are needed and this has increased collaboration and efficiency across their four locations.**

## MORE ACCESSIBLE RECORDS

Before implementing an EHR, Coastal Eye's team would have to fax records to referring doctors. For a pediatric ophthalmologist whose patients were all referred, that translated to a lot of trips to the fax machine. With Nextech, they can share that information with a simple click of a

button. But the records aren't just more accessible to other doctors. Patients have better access, too. **With Nextech, Coastal Eye Institute's doctors can bring a patient's records up on-screen during appointments or send them afterward, improving the patient experience.**

## EFFICIENCY

Coastal Eye Institute had successfully used their paper system for over 60 years, and Dr. Silverman never thought an EHR could be faster than his paper system. But, to his surprise, he can now **see patients faster using Nextech than paper.**



800.868.3694 | [Nextech.com](https://www.Nextech.com)



*"I never thought that EHR could be faster than paper. But with Nextech, we are definitely faster than before."*

Dr. Silverman | Coastal Eye Institute