

# Implementation Doesn't Need to Be a Headache



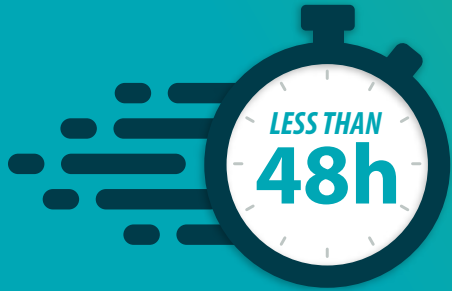
# Tackling the Unknowns

When it comes to choosing or switching to a new EHR or PM, the idea of going through the implementation process can cause hesitation. After all, **there are so many unknowns.**

How much downtime will be needed? How long will your practice need to reduce patient volume? How much time will be eaten up by training? **The truth is, it's probably far less complicated and time-consuming than you might think.**



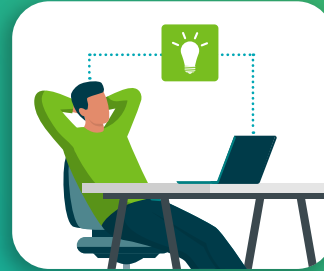
# The Truth About Implementation



## Very Little Downtime is Needed

One of the biggest misperceptions when it comes to implementing a new EHR/PM is that it will require a week or so of downtime. That's simply not the case.

In order to successfully complete the full Nextech implementation, the average practice needs **less than 48 hours of downtime**. This is nowhere near the weeks-long investment that many expect it to be.



## An Intuitive Solution Doesn't Need Extensive Training

Some solutions offer poor training, leaving users feeling unprepared at go-live, or require far too much training because they are difficult to master.

With Nextech's intuitive solution, **users are often able to understand each system with an average of 16 total training hours**. Training for a combined PM/EHR solution can be completed with 32 total training hours, or roughly 4 days.

**Nextech also provides go-live support to make sure things continue to go smoothly once you put your new system into action.**



## Reduced Patient Volume is *Optional*

Reducing patient volume is something that practices often choose to do as they adjust to a new system, usually during the first 1-2 weeks of go-live. With Nextech, however, many of our clients have found this to be unnecessary.

**Several practices that have gone through Nextech's implementation process continued at full patient volume from day one.** We pride ourselves on providing an experience that ensures practices are adequately trained and prepared before go-live so that reduced patient volume isn't needed.

# Nextech's Implementation Resources

Nextech leveraged decades of implementation experience to create the best possible implementation methodology, providing scalable and repeatably successful outcomes for customers. **We provide multiple implementation components to empower new users and ensure they have all the necessary resources to operate effectively.**

## PROJECT MANAGEMENT



Your implementation team will include a project manager who acts as a **consistent resource throughout the entire process** and guides your experience.

## IMPLEMENTATION SPECIALISTS



A team of dedicated implementation experts will be assigned to **assist your practice throughout the process.**

## TECHNICAL SERVICES



**Product experts with years of clinic experience and software implementation backgrounds** will be at your service.

## GO-LIVE & POST-LIVE SUPPORT



Your practice will continue to have **ongoing support both during and after go-live.**

## LONG-TERM CLIENT SUCCESS



Nextech's Professional Services consultants provide expert guidance to help practices grow while **increasing productivity, ensuring compliance with new regulations, boosting profitability, and enhancing patient care.**

# Nextech's Implementation Methodology

Nextech's Implementation Methodology consists of a **series of key phases that ensure users experience both immediate and long-term success.**

## ENGAGE

Nextech's team will work to **build a relationship with your practices**, identifying needs and pain points to be addressed during implementation.

## BUILD

Developers will then **create a strong foundation in the software**, one that suits the elements addressed during the Engage phase.

## TRANSFORM

This phase consists of using the foundation created during the Build phase to **layer on the best practices for software usage and a recommended workflow.**

## GO-LIVE

An award-winning support team will make sure your staff is ready and capable of resuming operations, providing **readily available support both during and after the go-live date.**

## OPTIMIZATION

To ensure practices continue to operations smoothly and efficiently, Nextech offers system **optimization services for later in your software's lifecycle.**

# Let's Get You Up & Running, Without All the Headaches

The implementation process does not have to be a period of madness, chaos, and headaches. With Nextech's tested and proven methodology, **your transition to a new EHR or Practice Management solution can be a rewarding, educational and value-adding experience for you and your staff.**

Let us show you why Nextech has a **96% customer satisfaction rating** in terms of overall implementation experience.

**Let's Connect!**





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