

Implementation Doesn't Need to Be a Headache



Tackling the Unknowns

When it comes to choosing or switching to a new EHR or PM, the idea of going through the implementation process can cause hesitation. After all, **there are so many unknowns.**

How much downtime will be needed? How long will your practice need to reduce patient volume? How much time will be eaten up by training? **The truth is, it's probably far less complicated and time-consuming than you might think.**



The Truth About Implementation



Very Little Downtime is Needed

One of the biggest misperceptions when it comes to implementing a new EHR/PM is that it will require a week or so of downtime. That's simply not the case.

In order to successfully complete the full Nextech implementation, the average practice needs **less than 48 hours of downtime**. This is nowhere near the weeks-long investment that many expect it to be.



An Intuitive Solution Doesn't Need Extensive Training

Some solutions offer poor training, leaving users feeling unprepared at go-live, or require far too much training because they are difficult to master.

With Nextech's intuitive solution, **users are often able to understand each system with an average of 16 total training hours**. Training for a combined PM/EHR solution can be completed with 32 total training hours, or roughly 4 days.

Nextech also provides go-live support to make sure things continue to go smoothly once you put your new system into action.



Reduced Patient Volume is *Optional*

Reducing patient volume is something that practices often choose to do as they adjust to a new system, usually during the first 1-2 weeks of go-live. With Nextech, however, many of our clients have found this to be unnecessary.

Several practices that have gone through Nextech's implementation process continued at full patient volume from day one. We pride ourselves on providing an experience that ensures practices are adequately trained and prepared before go-live so that reduced patient volume isn't needed.

Nextech's Implementation Resources

Nextech leveraged decades of implementation experience to create the best possible implementation methodology, providing scalable and repeatably successful outcomes for customers. **We provide multiple implementation components to empower new users and ensure they have all the necessary resources to operate effectively.**

PROJECT MANAGEMENT



Your implementation team will include a project manager who acts as a **consistent resource throughout the entire process** and guides your experience.

IMPLEMENTATION SPECIALISTS



A team of dedicated implementation experts will be assigned to **assist your practice throughout the process.**

TECHNICAL SERVICES



Product experts with years of clinic experience and software implementation backgrounds will be at your service.

GO-LIVE & POST-LIVE SUPPORT



Your practice will continue to have **ongoing support both during and after go-live.**

LONG-TERM CLIENT SUCCESS



Nextech's Professional Services consultants provide expert guidance to help practices grow while **increasing productivity, ensuring compliance with new regulations, boosting profitability, and enhancing patient care.**

Nextech's Implementation Methodology

Nextech's Implementation Methodology consists of a **series of key phases that ensure users experience both immediate and long-term success.**

ENGAGE

Nextech's team will work to **build a relationship with your practices**, identifying needs and pain points to be addressed during implementation.

BUILD

Developers will then **create a strong foundation in the software**, one that suits the elements addressed during the Engage phase.

TRANSFORM

This phase consists of using the foundation created during the Build phase to **layer on the best practices for software usage and a recommended workflow.**

GO-LIVE

An award-winning support team will make sure your staff is ready and capable of resuming operations, providing **readily available support both during and after the go-live date.**

OPTIMIZATION

To ensure practices continue to operations smoothly and efficiently, Nextech offers system **optimization services for later in your software's lifecycle.**

Let's Get You Up & Running, Without All the Headaches

The implementation process does not have to be a period of madness, chaos, and headaches. With Nextech's tested and proven methodology, **your transition to a new EHR or Practice Management solution can be a rewarding, educational and value-adding experience for you and your staff.**

Let us show you why Nextech has a **96% customer satisfaction rating** in terms of overall implementation experience.

Let's Connect!





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